



PRESS RELEASE: For Immediate Release

CONTACT: Alex Wheelock DATE: November 7, 2013



Effective November 1<sup>st</sup> 2013, Connector Specialists Inc. has acquired the assets of Bay Shore Fluid Power through its wholly owned subsidiary, Connector Specialists of Alabama, LLC.

Bay Shore Fluid Power is a tri-technology Parker Hannifin distributor in Mobile, AL. They are a Parker Hydraulic Technology Center (HTC), Pneumatic Technology Center (PTC), and represent Parker Global Retail Operations through their ParkerStore program. Servicing diverse industrial markets from marine to manufacturing, Bay Shore has built an impressive reputation throughout the gulf south as a premier designer and fabricator of hydraulic test stands, power units, and flushing systems.

In addition, Bay Shore is an Authorized Education Center for Parker Hannifin. They develop and host fluid power training programs in their on-site training facility and utilize hydraulic training stands to give attendees a hands-on experience with system design, trouble-shooting, and energy efficiency.

The acquisition of Bay Shore Fluid Power extends the footprint of Connector Specialists through the Mississippi coast, Alabama, and Florida panhandle. The addition of fluid power system engineering, design, and fabrication is a natural complement to Connector Specialists' successful and rapidly growing component distribution portfolio.

Connector Specialists Inc. has grown from humble beginnings as a Parker-owned distributorship in New Orleans LA, to eight locations with over one-hundred employees. Founded in 1977, and taken over by the Sutton family in 1978, the company is still family-owned today and it routinely ranks among the largest Parker Fluid Connector Group distributors in the world.

The name, Bay Shore Fluid Power, will remain for an indefinite period of time in an effort to minimize the impact on existing customers. Both organizations are confident in their combined long-term vision and the opportunity to sustain leadership in Parker fluid power distribution throughout the gulf south.